

24th Annual Northeast Energy & Utilities
Forces Shaping our Energy Future
 September 10, 2012, The Palace at Somerset Park
 Agenda

Time / Meeting Room	Topic	Speaker / Panelists
8:00 AM East Foyer – 1 st floor	Registration & Continental breakfast	
Plenary Sessions		
9:00 AM East Ballroom – 1 st floor	Welcome and opening remarks	John McCue , Vice Chairman and U.S. Energy & Resources Leader, Deloitte LLP Derek Malmberg , Partner, Northeast Power & Utilities Leader, Deloitte & Touche LLP
9:10 AM East Ballroom – 1 st floor	Keynote Address	Randy Mehrberg , President, PSEG Energy Holdings and Executive Vice President, Strategy & Development, PSEG Services Corporation
9:40 AM East Ballroom – 1 st floor	The Realities of Security in Energy As our energy sector introduces new technologies and rolls out more collaborative tools, cyber security has become a top management and board issue. We will explore the nature of advanced cyber security threats for the energy industry and a proactive approach for addressing these threats.	Adnan Amjad , Partner, Deloitte & Touche LLP
10:10 AM East Foyer – 1 st floor	Networking Break	
10:30 AM East Ballroom – 1 st floor	Insights and Results from Information: Integrated Performance Management As Power & Utilities companies collect vast amounts of financial and operational data through new digital channels map, they have an opportunity to drive effective decision making, uncover trends, increase value of planning, and improve regulatory outcomes, and much more. However, turning data deluge into an information advantage will not happen automatically. It will require deliberate action to reexamine and refresh planning, budgeting, and forecasting capabilities and process to harness the power that can be derived from such data.	Moderator: Stanley Porter , Principal, Deloitte Consulting LLP Panelists: - Brenda Boulwood , VP GRC Industry Solutions, MetricStream - Nikka Copeland , VP, Financial Planning & Analysis, National Grid U.S. - Charles R. Dickerson , Vice President - Customer Care PHI, Pepco Holdings, Inc (PHI)
11:20 AM East Ballroom – 1 st floor	M&A Trends and Perspectives in the Utilities Industry Mergers and acquisitions in the energy industry continue to outpace other industries are expected to continue at a busy pace into	Moderator: Brian Boufarah , Partner, Deloitte & Touche LLP Panelists:

	the future. This panel will offer insightful perspectives of M&A activity and trends in different sectors of the energy industry.	- Cedric Lucas , Senior Vice President at Macquarie Infrastructure Partners - Dod Wales , Director, First Reserve Corporation
Lunch 12:20 PM – 1:20 PM		
West Ballroom – 1 st floor	Lunch	Alex Flint , Senior Vice President, Governmental Affairs, Nuclear Energy Institute
Breakout Session, 1:30 PM – 2:20 PM		
Salon 1 – 2 nd floor	Accounting and Tax Updates for the Power & Utilities Industry	Presenters: Derek Malmberg , Partner, Northeast Power & Utilities Leader, Deloitte & Touche LLP / Sean McMahon , Partner, Deloitte Tax LLP / Will Bible , Senior Manager, Deloitte & Touche LLP
Salon 2 – 2 nd floor	Energy Insights: reSources Study 2012 A discussion of the results from the Deloitte sponsored second annual, in-depth study of American households and businesses that focuses on understanding the practices and attitudes towards alternative energy and energy efficiency. The discussion results will be followed by an overview of practical ways in which the study's insights can help utilities meet efficiency program goals.	Presenter: Andrew Clinton , Specialist Leader, Deloitte Consulting LLP
Breakout Session, 2:25 PM – 3:15 PM		
Salon 1 – 2 nd floor	Energy Efficiency and New Technologies Over the past few years there has been a focus on new technologies and energy efficiency. This panel discussion will bring together a variety of speakers to discuss development of new technologies and the impacts it will have on the energy equation.	Moderator: Marlene Motyka , U.S. Alternative Energy Leader, Principal, Deloitte Financial Advisory Services LLP Panelists: - Walter G. Copan, Ph.D. , Managing Director, Technology Commercialization and Partnerships, Brookhaven National Laboratory - Joseph E. Slamm , Partner, Hudson Clean Energy Partners - Terence Sobolewski , VP, Sales & Program Operations, National Grid US
Salon 2 – 2 nd floor	Risk Management Trends and Leading Practices As the industry experienced a number of unfortunate events in the past few years, companies are reevaluating their role of enterprise risk management (ERM) function. As part of the panel we will discuss the leading ERM practices and trends within the industry. In addition, the panel participants will share experiences about their ERM programs and how the programs optimize value for their	Moderator: Dmitriy Borovik , Senior Manager, Deloitte & Touche LLP Panelists: - John W. Carter , U.S. Risk Management, National Grid U.S. - Kevin Donnelly , Strategy and Risk Director, UIL Holdings Corporation - Richard Muzikar , Enterprise Risk Management Director, Consolidated Edison of New York

	organizations.	- Susan Weber , Director of Enterprise Risk Management, Northeast Utilities
3:15 PM – 3:35 PM East Foyer – 1 st floor	Networking Break	
Plenary Sessions		
3:40 PM East Ballroom – 1 st floor	<p>Electricity Reliability During a Period of Uncertainty</p> <p>This panel discussion will focus on the reliability of the electricity infrastructure that is so critical to the current economy and for future growth. The panel will bring together a panel of experts to provide a broad and comprehensive perspective on the various aspects of reliability from adequate reserve margins to minimization of local and spot outages.</p>	<p>Moderator: Branko Terzic, Executive Director, Deloitte Center for Energy Solutions and Regulatory Policy Leader, Energy & Resources</p> <p>Panelists:</p> <ul style="list-style-type: none"> - Robert E. Curry, Jr., Member, Electricity Advisory Committee of the US Department of Energy, Formerly, Commissioner, the New York Public Service Commission - Craig Glazer, Vice President-Federal Government Policy, PJM Interconnection, Formerly Chairman, the Ohio Public Utility Commission - David R. Nevius, Senior Vice President, North American Electric Reliability Corporation
4:30 PM East Ballroom – 1 st floor	<p>Natural Gas Challenges & Opportunities</p> <p>Natural gas produced from shale formations has appeared just recently to become an inexpensive and abundant resource for meeting U.S. energy demand in the future decades. Nevertheless, the environmental impacts and related costs are causing a concern that the industry is not managing the drilling process well enough to reduce fears from the disposition of the hydraulic fracturing fluids. Additionally the current low natural gas price and reduction in drilling activity has raised questions on the viability of supply long term as demand lags with excess supply and warmer winters altering the market dynamics. There are also bottlenecks in getting this newly found resource to the market.</p> <p>The panel will bring together industry executives and analysts to provide perspectives on this transformational topic.</p>	<p>Moderator: Jim Balaschak, Principal, Deloitte Consulting LLP</p> <p>Panelists:</p> <ul style="list-style-type: none"> - Bill Damschroder, Chief Legal Counsel, Ohio Department of Natural Resources - Sean W. Moran, Shareholder, Buchanan Ingersoll & Rooney PC - Thomas Murphy, Co-director, Penn State Marcellus Center - Peter Terranova, VP Mid-Stream Assets and Services, UGI Corporation
5:20 PM East Ballroom – 1 st floor	Closing remarks	Derek Malmberg , Partner, Northeast Power & Utilities Leader, Deloitte & Touche LLP
5:30 PM East Terrace – 1 st floor	Reception	

